

July 30, 2025
SHOEI CO., LTD.

Consolidated Financial Results

for the Third Quarter of the Fiscal Year Ending September 30, 2025

Name of Registrant	SHOEI CO., LTD.
Code No:	7839
Securities Traded	Tokyo Stock Exchange, Prime Market
Headquarters	Tokyo, Japan
(URL https://www.shoei.com/)	
Representative:	Kenichiro Ishida, President and Representative Director
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I . Financial Summary

1) Operating Performance

	Millions of Yen		
	Oct.23-Jun.24	Oct.24-Jun.25	% Changes
Net Sales	25,496	22,933	-10.1
Operating Income	7,839	6,704	-14.5
Ordinary Income	8,061	6,628	-17.8
Profit attributable to owners of parent	5,623	4,627	-17.7
<hr/>			
	Yen		
<i>Per Share Amounts</i>	<hr/>		
Net Income	106.49	88.05	
Net Income, Diluted	—	—	

Notes:

1.Earnings (Losses) of Affiliates in Equity Method:

Millions of Yen	
Oct.23-Jun.24	Oct.24-Jun.25
—	—

2.Average Number of Shares Outstanding During The Period (Consolidated):

Shares	
Oct.23-Jun.24	Oct.24-Jun.25
52,806,656	52,555,618

3.Number of Treasury Stocks as of Jun 30, 2025: 1,150,342

4.Change of Accounting Method: Not Applicable.

5.Percentages of net sales, operating income, ordinary income and net income show changes from those in the corresponding period of the previous year.

6.Amounts Less than ¥1million are omitted.

7.The net income per share is calculated using the weighted average number of shares (excluding treasury stock)during the period.

2) Financial Position

	Millions of Yen	
	<i>Sep.30,24</i>	<i>Jun.30,25</i>
Total Assets	35,085	34,578
Net Assets	29,545	30,136
	Percentage	
	<i>Sep.30,24</i>	<i>Jun.30,25</i>
Net Assets to Total Assets	84.2%	87.1%
	Yen	
	<i>Sep.30,24</i>	<i>Jun.30,25</i>
Net Assets per Share	562.06	573.34

Notes:

1.Number of Shares Outstanding on September 30, 2024 and Jun 30, 2025

(Consolidated):

<i>Shares</i>	
<i>Sep.30,24</i>	<i>Jun.30,25</i>
<i>53,713,716</i>	<i>53,713,716</i>

II. Consolidated Forecasts for The Fiscal Year Ending September 30, 2025

	Millions of Yen
	<i>Oct.24-Sep.25</i>
Net Sales	33,920
Operating Income	8,770
Ordinary Income	8,760
Net Income	6,220
	Yen
	<i>Oct.24-Sep.25</i>
Net Income Per Share	118.38

【Qualitative Information on Performance on Consolidated Basis】

During the first nine months of the fiscal year under review (from October 1, 2024 to June 30, 2025), consumer spending remained restrained due to uncertainty about the outlook on the economy and society, but some signs of hope emerged, supported by the overall control of inflation. However, as geopolitical tensions arose and continued around the world and prices remain high, consumer sentiment began to decline. Additionally, from April, the United States raised tariffs significantly, which had a negative impact on business and consumer sentiment and increased concerns about a potential economic downturn.

The high-end motorcycle helmet market roughly tracked the economic trends mentioned above. In the same period of the previous fiscal year, the motorcycle boom that was seen during the COVID-19 pandemic ebbed, and inventory adjustments at the distribution level continued. During the fiscal year under review, distribution inventories did not decrease as anticipated due to the decline in consumer sentiment. Additionally, in contrast to the previous fiscal year, the Company did not change the main models and only changed minor models. As a result, it is difficult to project a substantial increase in demand for some time to come.

In the first nine months of the fiscal year under review, the total number of units sold in Japan and overseas decreased 14.1% year on year. In Europe, the number of units sold declined 16.8% year on year, reflecting a reactionary fall in sales of two new models of mainstay product that were released in the same period of the previous year (NEOTEC3 and GT-Air3), as well as sluggish sales in major countries due largely to unseasonable weather and unstable political and economic conditions. In North America, the number of units sold climbed 21.0% year on year as a result of promoting sales of and increasing the quantity of models popular in the market, coupled with the comparatively firm economy. In Asia, the number of units sold decreased 16.8% year on year. This reflected a 18.1% year-on-year decline in the number of units sold in China attributable to a temporary significant decrease in orders from retailers to distributors, as retailers introduced measures such as increasing the number of days they are closed, including during the Lunar New Year holiday, amid the continued slump in the market. The number of units sold in Japan decreased 30.0% year on year because an adjustment of channel inventory has continued as there is an excess.

With respect to financial results for the third quarter under review, net sales declined no more than 10.1%, or 2,563,066 thousand yen year on year, to 22,933,069 thousand yen, despite a 14.1% year-on-year decline in the number of units sold, because unit prices rose due to the effect of weaker yen. Operating income decreased 14.5%, or 1,134,982 thousand yen year on year, to 6,704,333 thousand yen, reflecting an increase in manufacturing costs in comparison with a decrease in production volume and an increase in selling, general and administrative expenses such as advertising and promotion expenses. Ordinary income decreased 1,432,745 thousand yen, or 17.8%, year on year, to 6,628,363 thousand yen. Profit before

income tax totaled 6,616,182 thousand yen, a year-on-year decrease of 1,437,673 thousand yen, or 17.9%. Profit attributable to owners of parent was 4,627,698 thousand yen, a decrease of 995,840 thousand yen, or 17.7%, year on year.

Sales by Market

Japan : 4,180,463 thousand yen (-1,200,822 thousand yen (-22.3%) year on year)
Europe : 9,900,087 thousand yen (-1,639,708 thousand yen (-14.2%) year on year)
North America : 4,275,699 thousand yen (+841,900 thousand yen (24.5%) year on year)
Asia : 3,751,552 thousand yen (-604,548 thousand yen (-13.9%) year on year)
Others : 825,266 thousand yen (+40,112 thousand yen (5.1%) year on year)

Exchange rates applied to the period are as below;

For exchanging sales : 150.11 yen/US\$ (150.66 yen/US\$ year on year)
162.08 yen/Euro (161.73 yen/Euro year on year)

For exchanging result of overseas subsidiaries as of March 31, 2025:

162.08 yen/Euro (163.24 yen/Euro year on year)

【Analysis of financial position】

Total assets as of the end of the first nine months of the fiscal year under review decreased 506,982 thousand yen compared to the end of the previous consolidated fiscal year, to 34,578,681 thousand yen. Major factors for the change are a decrease of 182,444 thousand yen in current assets, partly reflecting a decrease in cash and cash equivalents, as well as a decrease of 324,537 thousand yen in current assets, partly reflecting a decrease in non-current assets due to a decrease in deferred tax assets.

Liabilities decreased by 1,098,010 thousand yen compared to the end of the previous fiscal year, to 4,441,860 thousand yen. Major factors for this change are a decrease of 970,111 thousand yen in current liabilities, primarily reflecting a decrease in accounts payable and in income taxes payable, and a decrease of 127,899 thousand yen in non-current liabilities, which resulted mainly from a decrease in retirement benefit obligations and related items.

Net assets increased 591,028 thousand yen compared to the end of the previous fiscal year, to 30,136,821 thousand yen. Major factors for this change are an increase of 949,619 thousand yen in retained earnings and a decrease of 418,750 thousand yen in foreign currency translation adjustment.

【Qualitative Information on Forecast of Fiscal Year on Consolidated Basis】

In the first nine months of the fiscal year under review, the total number of units sold was lower than forecast as sales were lower than expected in key countries excluding the United States. However, profit

figures were only slightly below the planned targets, due to higher unit prices, including the effects of the weaker-than-expected yen throughout the first half of the fiscal year. While having positive expectations for sales in China due to the upward market trend, the Company continues to face challenges in the European market. Additionally, sales in the United States may decline due to higher U.S. tariffs. As a result, it is challenging to meet the full-year consolidated forecast. The Company is taking a number of steps to minimize the difference from the forecast. Therefore, original forecast published on November 15, 2024 is not changed. When revision is required, it will be published timely and proper.

III. Consolidated Financial Statements

Consolidated Statements of Income

(Thousands of yen)

	Nine months ended June 30, 2024	Nine months ended June 30, 2025
Net sales	25,496,135	22,933,069
Cost of sales	13,675,958	12,055,037
Gross profit	11,820,177	10,878,031
Selling, general and administrative expenses	3,980,860	4,173,697
Operating profit	7,839,316	6,704,333
Non-operating income		
Interest income	3,269	8,943
Foreign exchange gains	219,552	-
Subsidy income	10,036	10,742
Litigation settlement	-	7,234
Other	25,426	14,819
Total non-operating income	258,285	41,738
Non-operating expenses		
Interest expenses	26,078	15,518
Payments for employment of persons with disabilities	2,150	3,350
Commission expenses	5,999	4
Foreign exchange losses	-	97,078
Other	2,264	1,757
Total non-operating expenses	36,492	117,709
Ordinary profit	8,061,109	6,628,363
Extraordinary income		
Gain on sale of non-current assets	203	776
Total extraordinary income	203	776
Extraordinary losses		
Loss on sale of non-current assets	0	-
Loss on retirement of non-current assets	7,454	12,956
Total extraordinary losses	7,455	12,956
Profit before income taxes	8,053,856	6,616,182
Income taxes - current	2,013,910	1,702,119
Income taxes - deferred	416,408	286,365
Total income taxes	2,430,318	1,988,484
Profit	5,623,538	4,627,698
Profit attributable to non-controlling interests	-	-
Profit attributable to owners of parent	5,623,538	4,627,698

Consolidated Statements of Comprehensive Income

(Thousands of yen)

	Nine months ended June 30, 2024	Nine months ended June 30, 2025
Profit	5,623,538	4,627,698
Other comprehensive income		
Deferred gains or losses on hedges	–	△1,382
Foreign currency translation adjustment	191,534	△419,090
Remeasurements of defined benefit plans, net of tax	17,137	16,211
Total other comprehensive income	208,671	△404,261
Comprehensive income	5,832,209	4,223,436
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,832,812	4,223,775
Comprehensive income attributable to non-controlling interests	△602	△339

Consolidated Balance Sheets

(Thousands of yen)

	As of September 30, 2024	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	15,352,423	14,812,270
Notes receivable - trade	117,947	65,767
Accounts receivable - trade	2,842,406	3,671,217
Merchandise and finished goods	3,618,130	3,727,785
Work in process	1,881,152	1,874,508
Raw materials and supplies	1,180,769	975,444
Other	1,548,570	1,231,829
Allowance for doubtful accounts	△5,238	△5,104
Total current assets	26,536,162	26,353,718
Non-current assets		
Property, plant and equipment		
Buildings and structures	5,508,335	5,982,286
Accumulated depreciation	△2,611,094	△2,742,491
Buildings and structures, net	2,897,241	3,239,795
Machinery, equipment and vehicles	5,348,898	5,519,266
Accumulated depreciation	△3,782,488	△4,106,671
Machinery, equipment and vehicles, net	1,566,409	1,412,595
Tools, furniture and fixtures	6,083,524	6,343,880
Accumulated depreciation	△5,525,417	△5,869,689
Tools, furniture and fixtures, net	558,107	474,190
Land	1,430,276	1,430,276
Leased assets	83,121	83,121
Accumulated depreciation	△70,653	△83,121
Leased assets, net	12,468	-
Construction in progress	438,958	398,538
Right-of-use assets	833,759	797,143
Accumulated depreciation	△322,514	△333,930
Right-of-use-assets, net	511,244	463,212
Total property, plant and equipment	7,414,705	7,418,608
Intangible assets	184,008	177,153
Investments and other assets		
Deferred tax assets	712,605	419,165
Other	238,181	210,035
Total investments and other assets	950,786	629,201
Total non-current assets	8,549,501	8,224,963
Total assets	35,085,664	34,578,681

(Thousands of yen)

	As of September 30, 2024	As of June 30, 2025
Liabilities		
Current liabilities		
Accounts payable – trade	1,167,558	801,554
Lease liabilities	86,660	81,305
Accounts payable – other	535,887	538,440
Income taxes payable	860,971	409,763
Provision for bonuses	341,100	142,600
Other	1,615,572	1,663,976
Total current liabilities	4,607,751	3,637,639
Non-current liabilities		
Lease liabilities	426,263	384,699
Retirement benefit liability	392,043	304,198
Asset retirement obligations	66,468	67,976
Other	47,345	47,345
Total non-current liabilities	932,119	804,220
Total liabilities	5,539,870	4,441,860
Net assets		
Shareholders' equity		
Share capital	1,421,929	1,421,929
Capital surplus	418,773	423,923
Retained earnings	29,070,594	30,020,213
Treasury shares	△2,301,636	△2,261,116
Total shareholders' equity	28,609,660	29,604,950
Accumulated other comprehensive income		
Deferred gains or losses on hedges	1,382	–
Foreign currency translation adjustment	971,000	552,249
Remeasurements of defined benefit plans	△49,213	△33,002
Total accumulated other comprehensive income	923,169	519,247
Non-controlling interests	12,963	12,623
Total net assets	29,545,793	30,136,821
Total liabilities and net assets	35,085,664	34,578,681